

LATEST NEWS



Fitco Consulting has launched a manufacturing consulting arm which specialises in empowering organisations to transform by identifying ‘core conflicts’ within and addressing them. Based in Shanghai and operating in the Asia Pacific region, [Fitco Manufacturing Consulting](#) brings world class process improvement methodologies to both management and production lines from Europe and North America.

TALENT SEARCH UPDATES



Singapore Healthcare Search

Singapore’s healthcare market has been growing steadily as demand in the region is fuelled by greater economic prosperity and increasing life spans. However, a small labor pool poses as a major constraint for talent search in this industry and our recent search for a high end, specialized Clinic Manager proved likewise. Working in a very niche field in which potential candidates are often friends, colleagues and even references, Fitco takes the upmost professionalism and expertise to selectively target and get the right talents on board.

Yet, our team managed to take no longer than two weeks to successfully deliver five highly-qualified candidates, as well as a full report on the market, ahead of schedule. As a result, their CEO gained huge insights into the “quality of talent here in Singapore” and was “very impressed by Fitco’s service”.

Quality Candidates for Professional Climbing Equipment Firm

A global market leader in professional climbing equipment recently engaged Fitco to hire a Sales Professional in Southeast Asia. Having understood the client’s exact needs, Fitco tailored a highly-specific talent search strategy, resulting in the sieving of three candidates with top-quality credentials and excellent track records. This put the client in a pleasant dilemma of which excellent candidate to choose.

Subsequently, Fitco successfully placed a National Sales & Marketing Manager in China for the client. Fitco provided valuable insights on the role that the client should be looking for, and obtained sufficient market research which allowed them to entice more senior talent who possessed greater capacity to drive growth.

“With Fitco’s service, we can recruit candidates with much better quality and profile that we wouldn’t have been able to achieve by ourselves, this had laid solid foundation for our success in Asia.” Read more case studies [here](#).



CORPORATE SOCIAL RESPONSIBILITY



As part of Fitco’s dedication to support the Rotary and Rotaract Clubs of Shanghai, new Fitco team member Jack is currently helping to procure and deliver one 40ft container of food, clothes and medicine to three orphanages in the Democratic People’s Republic of Korea. The shipment will likely take place in February and will vastly improve the lives of the children during the cold winter.

FITCO PEOPLE

David Chow | Fitco Manufacturing Consulting Business Partner

Before coming to Fitco, David had an international career path with multiple assignments in Singapore, US, China and the former Soviet Union. Over his 25+ year career, he has spent 14 years working in Asia, most recently as President of Praxair China and VP Asia for CP Kelco.

Jack Watkins | Business Development & Technical Support Manager

Jack graduated from the University of Sheffield and has experience across a variety of industries. This well-positions him to expand Fitco’s client base for both sides of the business and to lead simulation projects to ensure the unique risk-free nature of Fitco’s manufacturing consulting work.

Lemon Wang | Senior Researcher

With a degree in Business (English) and having previously worked for ChinaHR, Lemon is perfectly suited to lead research projects for Fitco’s talent retained search work. With a keen eye for talent and a very personable character, she was herself headhunted for the position.

Yixi Wu | Sales & Marketing Support Manager

Yixi recently joined the Fitco team after having graduated from the University of Nottingham, Ningbo, alongside a year abroad at the University of Glasgow, Scotland. Her degree in International Studies with French together with her excellent English skills add just another international perspective to the Fitco brand.

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